Biological Drug R&D Ask Sanyou Bio





## **BUILD THE WORLD'S TOP** INNOVATIVE **BIOLOGICAL DRUG INTEGRATED R&D SERVICE PLATFORM**

### **A**BOUT SANYOU BIO

Sanyou Bio is devoted to solve the unresolved core issues in research and industrialization of innovative biologic therapies by achieving the mission of " To make it easy to discover innovative biological drugs anywhere". The company has established a global and leading integrated R&D and preclinical development technology platform for innovative biopharmaceuticals. Sanyou Bio's "Super Trillion Innovative Biologics Platform" is positioned at the forefront of the industry globally. The company has entered the market through its "4C" (CRO, CDO, CPO, CRS) business, and the business footprint has expanded to continents including China, America, and Europe.

#### AI Guided R&D

Business: All-inclusive Package / PCC / PCC- IND Molecular library: Ten Trillion Level Technology: Three Integrated Innovation Platforms Location: 215, 280 ft<sup>2</sup> Financing: C Round

#### **Intergrated Service**

Business: Stage / Featured / PCC Service Molecular Library: Trillion-level Ab Library Technology: Integrated PCC, 25+ Platforms Site: 37,674 ft<sup>2</sup> Financing: A Round

2019-2020

### 2021-2022

#### Super Trillion Libraries

2023-2025

Business: Phase / PCC / PCC- IND Service Molecular library: Seven Trillion Molecular Libraries Technology: Preclinical Integration, 50+ Platforms Site: 64, 584 ft<sup>2</sup> Financing: B / B+ Round

#### **Exploration Period**

Business: Phase Service Molecular Library: Immuno-antibody Library Technology: Ab Screening, 5+ Platforms Site: 1,076 ft<sup>2</sup> Financing: Seed & Angel Round

2015-2016

### 2017-2018

Service Integration Business: Phase / PCC Service

Molecular library: Billion-level Ab Library Technology: Ab Screening, 16+ Platforms Site: 10, 764 ft<sup>2</sup> Financing: Pre-A Round

300+ employees



with master or Ph.D.

215,280+ ft<sup>2</sup> laboratory

C

50+ technology platforms Global distribution across China, US and Europe



1,000+ pharmaceutical customers



01/ Sanyou has a scientific and management core team consisting of more than 60 members



02/ Sanyou currently has approximately 300 full-time employees and has established a standardized governance structure along with a professional team that excels in research and R&D capabilities



### Three innovative technology platforms "super-trillion, integration, and intelligence"

Sanyou has built three innovative technology platforms that are industry-leading in terms of "super-trillion, integration, and intelligence". These platforms cover various stages of preclinical research and development of innovative biopharmaceuticals, including molecular discovery, functional screening, process development, quality control and more. These platforms providing comprehensive end-to-end services for drug research and development.



### 01/ Super trillion innovative biologics discovery platform

With 8 years of continuous innovation, Sanyou Bio has built the world's leading super trillion level innovative biologic library with full independent property rights, which can be widely used in the fields of innovative biologic discovery, diagnostic assay and research antibodies discovery.

It can cover the needs of innovative biologic discovery such as "fully human antibody, single domain antibody, murine monoclonal antibody, bispecific antibody, polyclonal antibodies, targeted peptide, targeted small protein".

It can obtain biologic drug candidates with high innovativeness, high affinity, excellent specificity and developmental feasibility.

### Ten trillion-level-libraries layouts

Ten trillions total capacity

### Hundreds of projects validated



Parameter	Company C (1.0)	Company C (2.0)	Company D	Company M	Company W	Sanyou Bio		
Library	scFv	scFv	Fab	Fab	scFv	Fab/VHH/CLC		
Size	1.40×10 <sup>10</sup>	1.30×10 <sup>10</sup>	1.00×10 <sup>10</sup>	1.30×10 <sup>11</sup>	1.40×10 <sup>11</sup>	>9.38×1012		
Diversity	N/A	N/A	N/A	>97%	90%	100%		
VH/VL Proportion	N/A	N/A	N/A	naïve	N/A	Pairing optimization		
Fab Display Rate	N/A	N/A	N/A	70%	80%	88%		
Lead Abs	Dozens	Hundreds	Dozens	Dozens	Dozens	Hundreds to Thousands		
lgG1 Purity	N/A	N/A	N/A	N/A	N/A	94%		
IgG1 Tm Rate	N/A	N/A	N/A	69.7-85.0°C	N/A	64.4-88.2°C		



Building an integrated service platform that covers the entire process from [target to PCC], [PCC to IND] and [IND to clinical sample production].Covers ten major modules, including material preparation, antibody generation, in vitro screening, antibody engineering, animal models, drug-likeness analysis, cell line development, process development, quality control, and pilot production.The integrated research and development system can support the entire process from target identification to preclinical candidates, from preclinical candidates to IND application, and from IND application to clinical drug manufacture.50+ sub platforms and speciality platforms.



### **Outstanding R&D capabilities**

10 modules, 50+ sub-platforms and speciality modules One stop services from target identification to IND and expanding to NDA Innovative Super Trillions Ab library and fully automated high-throughput screening platform Comprehensive system for target identification, pharmacological evaluation, and drug property assessment

### Well-established development capacity

Leading CDMO production capacity

CDMO capacity of 148,000 liters

Encompass the entire process from drug substance to formulation and regulatory filing Complies with the drug manufacturing requirements of China, the United States, and Europe

### **Rich reagent production experiences**

6 CPO (licensed-out) projects with IND filing or IND approval 10 targets in pre-clinical development stage 26 on-going collaborative R&D projects 60 successful PCC 200+ delivered projects

### 03/ Intelligent innovative biologics R&D platform

Integrate digitalization, computational biology and automation to form an innovative artificial intelligent R&D platform for biologics therapies. High technology backbone, big data and fast delivery are integrated into Sanyou digital drug R&D platform. Computational biology platform: integration of bioinformatics, computational science and statistics. Automation and drug screening are put together into automation technology platform.





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### 01/ "4C" business provides diversified services and solutions for global clients in drug research and development

Sanyou Bio can provide CRO services to thousands of global pharmaceutical companies and drug development facilities, CPO business to hundreds of leading global drug development companies and scientists, and CRS products and services to more than 1 million scientists engaged in life science research worldwide, contributing to the diagnosis and treatment of major human diseases, chronic diseases and broad spectrum diseases.



### 02/ The "4C" business opens up "end-to-end" supply chain of drug research and development life cycle

Based on the product strategy of "innovation, excellence, substitution and upgrade, and customer adaptation," the company has fully expanded its "4C" business.

Category	Products	Driving force				
CRO	Leading with trillion-scale molecule discovery platform. Comprehensive integrated services for preclinical research and development.	Expanding product portfolio to cover a wider range of customers in the pharmaceutical research and development field. Establishing a global marketing team.				
CDO/CPO	Drug development and manufacturing services meet the regulatory require- ments for submissions in China, the United States, and Europe.	The company's accumulated experience drives precise incubation, resulting in an increasingly rich pipeline of projects. It has also formed a strategic partnership network.				
CRS	Offers excellent quality and a compre- hensive range of life science and drug discovery reagents.	Expanding product categories to achieve full coverage of customers in research, diagnos- tics, testing, and treatment.				

### **S** ITES AND BUSINESS NETWORKS

### China HQ with global footprint for innovative business breakthrough



### **Caohejing Pujiang Industrial Park**

64584+ ft<sup>2</sup> phase I R&D center R&D Center in use, with more than 1000 equipment and instruments supporting integrated discovery R&D process



### Minhang Bixiang Industrial Park

107640+ phase II ft<sup>2</sup> R&D center

R&D Center expansion. The center is to be inaugurated in July 2023 to fully support integrated pre-clinical CRO service and innovative drug discovery process



### Min Development Industrial Park

53820+ ft<sup>2</sup> pilot manufacturing plant Planning in implementation, all in compliance with clinical pilot manufacturing requirements and quality standards



### San Diego

5382+ ft<sup>2</sup> global offices sites Located in Boston, Los Angeles, Rotterdam,San Diego and London, all in order to attend global supply chain and business needs

## **C**LIENT REPRESENTATIVES

### Sanyou's business has been rapidly developing and has initially formed a global business network

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# A CHIEVEMENT EXHIBITION

01/ Sanyou continuously invests in technology and project innovation, more than 80 invention patents have been applied, and multiple CPO projects with IND filing or IND approval



## A CHIEVEMENT EXHIBITION

02/ Collaborate or assist partners in publishing over 50 papers, including top journals such as CNS



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### **S** TRATEGY DEVELOPMENT

Mission: To make it easy to discover innovative biological drugs anywhere Vision: To improve the quality of people's lives with innovative biological drugs Sanyou as innovative drug development service company with global influence

> Global business strategic planning in full implementation. Optimizing Sanyou business system constantly

Organic and continuous growth of global branding, optimization of CXO and CRO and Optimizing Sanyou business system

Global branding strategy in implementation, improvement of CXO and CRS businesses. Sanyou 8 business models in building

Building global benchmark drug discovery research and development platform



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### THREE CORE TECHNOLOGY PLATFORMS



ST-AL based molecule generation





Integrated drug discovery

### COMPREHENSIVE LAYOUT OF FOUR BUSINESS MODELS



PCC integrated service Antibody generation Antibody engineering Pharmacodynamics



IND integrated service Cell line / Process



Technology transfer Collaborative R&D



Protein customization Antibody products Protein products Diagnostic materials

### MULTIDIMENSIONAL SYSTEMIC SOLUTIONS







Scientific innovation

